# 

KEY FACTS

# **Standard Mortgage**

This is a standard repayment mortgage: you'll put down a house deposit and borrow the remainder from your mortgage lender. Over time, you'll pay off the loan through making monthly repayments - these pay off the amount you've borrowed (capital) as well as the interest charged by the lender.

- Suitable for buyers, movers and remortgagers
- Buy your home without additional support
- Typically, a buyer could borrow between 4-5 times their income



Eligible properties

You can buy all property types (new builds, flats & preowned properties)

# %

Minimum deposit

You'll need at least a minimum 5% deposit, although this is only for some lenders. Others will require a larger deposit contribution

Maximum mortgage term

40 years

Or a maximum age of 80 at the end of the term

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Fixed rates available

# 2, 3, 5 & 10 years

And tracker, discount and variable mortgages

## **Benefits**

#### Many lenders to choose from

Most lenders offer repayment mortgages. This means you'll have a wide range of deals available to you, giving you more to choose from as well as competitive rates.

#### There are many types of repayment mortgages

The most popular option is a fixed-rate mortgage, where you fix an interest rate for a number of years, but you can also explore tracker or variable rates which follow interest rates as they rise and fall.

## **Risks and considerations**

Mortgage borrowing is limited by your income Most mortgage lenders will offer between 4-5 times your total income, although this will be impacted by other factors such as your credit score, expenses and if you're self-employed.

#### Interest rates are affected by your deposit

The deals available to you are largely determined by the size of your deposit. Typically, you could be offered better mortgage rates with a larger deposit (e.g. 10-20%) than with a smaller deposit (e.g. 5%).



"There are so many options with repayment mortgages. A fixed rate provides you with certainty on monthly costs for a set number of years"

**Terrence** Customer Success Executive at Tembo

#### The application process

3

### Make a Tembo plan

In under 10-minutes, we'll check your eligibility for a Standard Mortgage, as well as our other buying schemes. Plus, you'll get a personalised recommendation including interest rates and repayments.

# Talk to an expert

Book a call with our mortgage experts to complete the qualification process. We'll cover any questions you might have about Standard Mortgages and any other schemes.

# Apply for a mortgage

Once you've found a property, your dedicated advisor will undertake full affordability and submit a Decision in Principle with your chosen lender. Once accepted, we'll submit a full mortgage application for you.

#### \_\_\_\_\_ Make home happen

4

During the conveyancing process, we'll liaise with the developer or seller and your solicitors to ensure a smooth purchase. We'll also provide a free insurance protection review, so you're covered if the unexpected happens.

#### YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE.

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Further details on claims can be found at https://www.tembomoney.com/learn/transparency